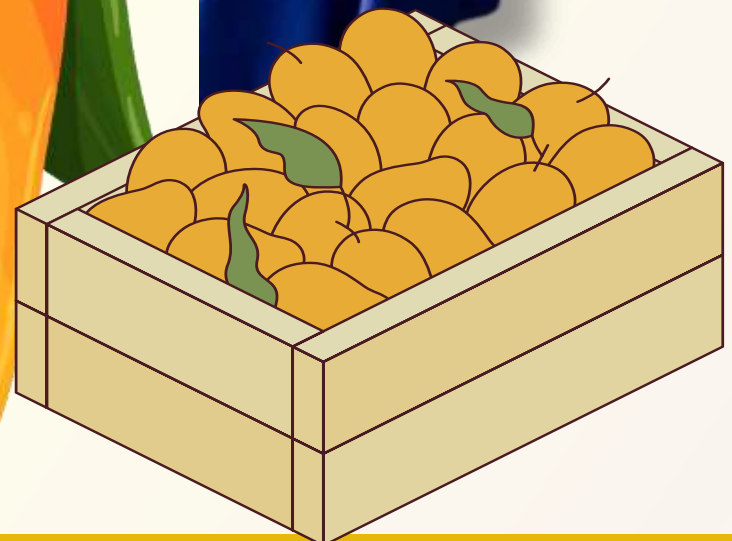




# Presentation



## Company Profile



20-August-2024

# BACKGROUND



## Pasuda Supplies and Services Co., Ltd.

- Pasuda was established on **February 23, 2007**. We are a supplier and service provider of raw materials, machinery, conveyors, and industrial equipment for several industries including food manufacturing factories in domestic and oversea markets. We have experience in Export to several countries such as **Switzerland, Italy, France, Japan, Malaysia, Philippines, China, India, and Mexico, etc.,**. We work with Thai Government Associations, DITP, Thai Commercial of Commerce as we are a member more than **15 years**.
- **We have our commercial associate offices in several countries, Japan, Korea, Singapore and Mauritius.**

## Pasuda Food

- **We have our own small vegetable and fruit gardens in Nakhon Pathom.**

By our experiences, we have deal with several gardens, then we have selected the certified gardeners to be our associations, for example, the guava, green mango, and pomelo in Nakhon Pathom including Nam Dok Mai (Yellow Mango) in Phitsanulok, Ratchaburi, and Sa Kaew.

- **"All Fresh fruit products"** are certified by GAP (Good Agricultural Practices) & GI (Geographical Indication). Also, **"the Processed products"** are certified by GHPs (Good Hygiene Practices) & HACCP (Hazard Analysis and Critical Control Point).

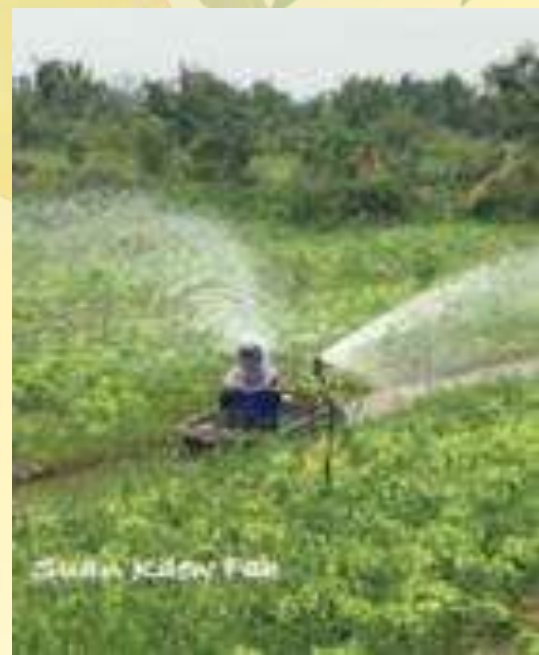


# OUR OWN AND ASSOCIATED FARMS



"Suan Kaew Fah" in Nakhon Pathom, Rachaburi, Pijit and Sakaew Provinces

**Pasuda Food:** Premium Fresh Produce and Processed Fruits.



# OUR INSPIRATIONS

## Pasuda Food



**Thailand is truly a land of fruits. Our tropical climes and rich soils produce all kinds of local delights.**

- Inspired by Thai farmers as Thailand rich of agriculture products.
- Committed to offering non-toxic and sustainable products.
- Supportive of both our valued customers and local gardeners.
- Practicing Zero Food Waste to minimize environmental impact.
- We selected the best quality goods for our customers who love healthy products.
- Join us in this meaningful journey towards a better and prosperous world.

# PROCESSED FRUITS PRODUCTS

## “HORECA” and “MODERN TRADE” MARKET



1.) Passion Mango Vinegar Drink



2.) Lychee Mulberry Vinegar Drink



3.) Guava Vinegar Drink



4.) Pineapple Vinegar Drink



5.) Passion Fruit & Mango Juice



6.) Pineapple Vinegar



7.) Smoothies



9.) Souvenir Box



# PROCESSED FRUITS PRODUCTS

## “HORECA” and “MODERN TRADE” MARKET



1.) Soft Dried Mango



2.) Soft Dried Pineapple



3.) Soft Dried Jackfruit



4.) Soft Dried Guava



5.) Crispy Coconut (Original Flavor)



6.) Crispy Coconut (Durian Flavor)



7.) Crispy Coconut (Tom Yum Flavor)

# PROCESSED FRUITS PRODUCTS

“HORECA” and “MODERN TRADE” MARKET



## PROCESSED FRUIT

ผลไม้แปรรูป



Soft Dried Pineapple

สับปะรดอบนุ่ม



Soft Dried Mango

มะม่วงอบนุ่ม



Soft Dried Jackfruit

ขมิ้นอบนุ่ม



Soft Dried Guava

ฝรั่งอบนุ่ม



Crispy Coconut

มะพร้าวอบกรอบ



Coconut Crispy with cashew nut (Salt Flavor)

มะพร้าวอบกรอบและมะม่วงพิมพานต์รสเค็ม



Coconut Crispy (Tom Yum Flavor)

มะพร้าวอบกรอบรสทุเรียน



Crispy Coconut (Durian Flavor)

มะพร้าวอบกรอบรสทุเรียน



Pasuda Food: Premium F&B Partner for HoReCa Market

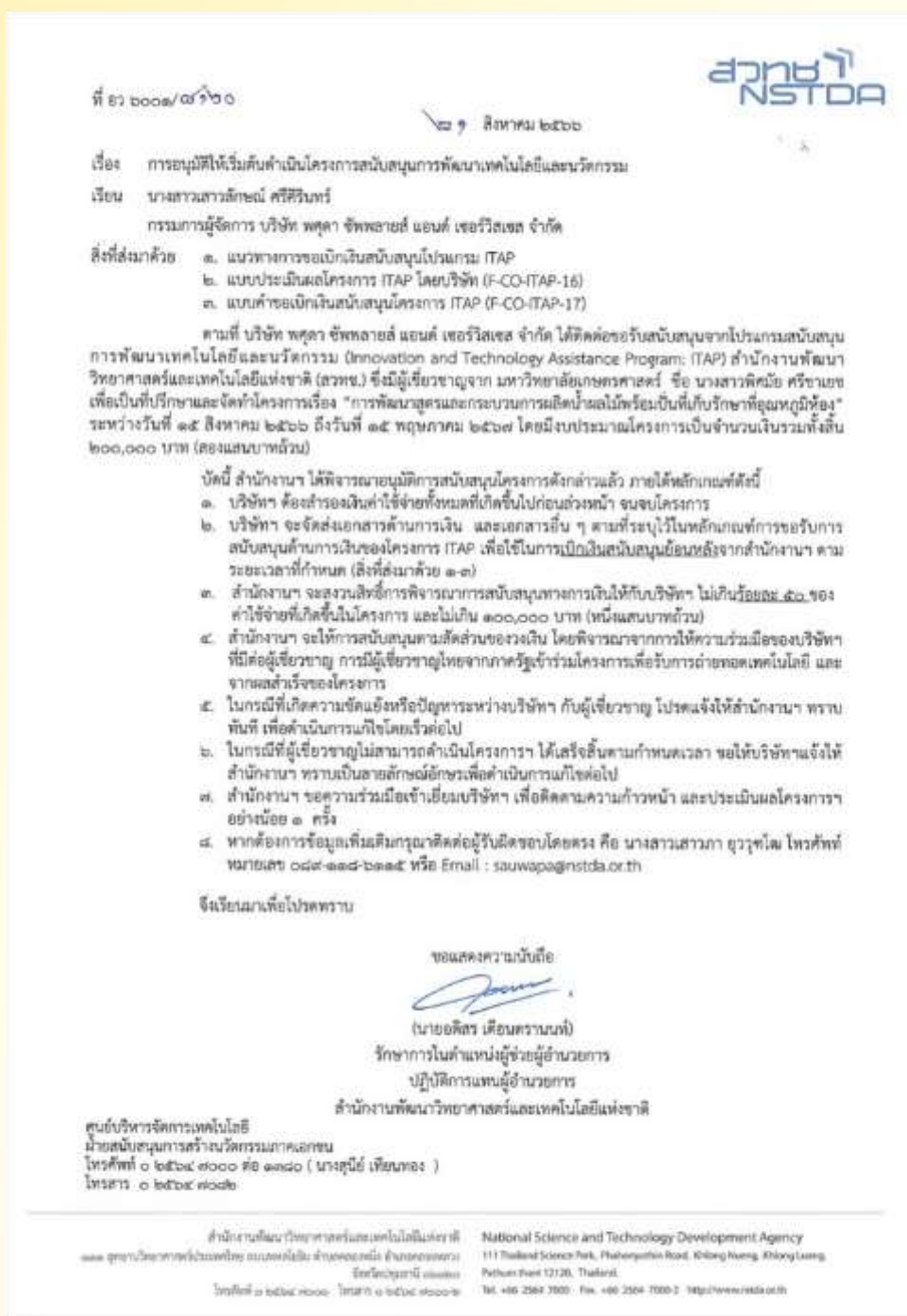


# Vinegar Drinks



Updated on 5 September 2023

**"We have understand well without innovation we cannot survive"**



# BENEFIT

## 6 ประโยชน์ น้ำส้มสายชูหมักจากผลไม้



- 1 ช่วยปรับสมดุล และกำจัดสารพิษในร่างกาย
- 2 ลดระดับคอเลสเตอรอล บกกลาไขมันสะสม
- 3 ลดระดับน้ำตาลในเลือด ต้านเบาหวาน
- 4 ลดความอยากอาหาร อิ่มเร็ว
- 5 ทำให้เลือดไหลเวียนดี
- 6 ช่วยเรื่องระบบขับถ่าย ป้องกันอาการท้องผูก

# 6 BENEFITS OF FRUITS VINEGAR DRINKS



Start your good day with our

“HEALTHY”  
DRINKS



### 01 Balance and Eliminate Toxins

Acetic acid is an antibiotic and efficient for treating bacteria in vegetables, fruit, and food.

### 02 Lower Cholesterol and Fat Accumulation

Fermented vinegar may help lower cholesterol and triglyceride. It can reduce the risk of heart disease, liver disease, and heart failure.

### 03 Reduce Blood Sugar Levels and Diabetes.

The acetic acid in fermented vinegar may help accelerate gastric emptying of liquids and solids, and increase absorb of

### 04 Reduce Hunger and Appetite.

When taking fermented vinegar before a meal or with a meal, acetic acid may help to get full fast and reduce appetite. It may lose weight accordingly.

### 05 Increase Blood Circulation

Citric acid may reduce blood coagulation and increase blood flow. In addition, Citric acid is also converted to adenosine which may reduce blood pressure.

### 06 Improve Digestion System to Prevent Constipation.

Fermented vinegar may improve the digestive system and full nutrient absorption in the body. Moreover, it also stimulates intestinal motility which prevents constipation.

**PASSION MANGO VINEGAR DRINK**  
คุณค่าทางโภชนาการ

ต่อ 1 ขวด 180 ml

Energy 30 Kcal

Fat 0 gram.

Carbohydrate 7 gram.

Sodium 10 mg.

Passion Mango Vinegar Drink

NO SUGAR ADDED

CONTACT US: f pasudafood | @pasudafood | www.pasudafood.com

**GUAVA VINEGAR DRINK**  
คุณค่าทางโภชนาการ

ต่อ 1 ขวด 180 ml

Energy 30 Kcal

Fat 0 gram.

Carbohydrate 7 gram.

Sodium 5 mg.

Guava Vinegar Drink

NO SUGAR ADDED

CONTACT US: f pasudafood | @pasudafood | www.pasudafood.com



**LYCHEE MULBERRY VINEGAR DRINK**  
คุณค่าทางโภชนาการ

ต่อ 1 ขวด 180 ml

Energy 35 Kcal

Fat 0 gram.

Carbohydrate 8 gram.

Sodium 0 mg.

Lychee Mulberry Vinegar Drink

NO SUGAR ADDED

CONTACT US: f pasudafood | @pasudafood | www.pasudafood.com

**PINEAPPLE VINEGAR DRINK**  
คุณค่าทางโภชนาการ

ต่อ 1 ขวด 180 ml

Energy 50 Kcal

Fat 0 gram.

Carbohydrate 12 gram.

Sodium 0 mg.

Pineapple Vinegar Drink

NO SUGAR ADDED

CONTACT US: f pasudafood | @pasudafood | www.pasudafood.com

ผลิตภัณฑ์นี้ได้รับอนุญาตจาก. "สำนักงาน  
คณะกรรมการอาหารและยา"

# *Our Associated Processing Fruit Factories*



# BUSINESS SEGMENTS & SERVICES

## Fresh Fruit for Food Processing Industries



Kaew Kamin  
Mango



Nam Dok  
Mai Mango



Gimju  
Guava



Passion  
Fruit



Lemon  
Seedless



Pumpkin

## Premium Fresh Fruits By Online Distribution



- Melon
- Premium Nam Dok Mai Mango
- Cape Gooseberry
- Premium Rose Apple
- Premium Gimju Guava



## PASUDA PRODUCTS AND MARKET TARGET

## Processed Fruits Products for Domestic by Online and Supermarkets

- Mango Processed
- Pineapple Processed
- JackFruit Processed
- Guava Processed
- Mango Vinegar
- Others



## Premium Fresh Fruits and Processed Fruits Products For Overseas Markets

- Fresh Fruit
- Nam Dok Mai Mango
- Processed Fruit



Distributed by Pasuda Food

CONCEPT  
**PASUDA FOOD  
LOGO**



### 1. The Elephant:

- The elephant is a symbol deeply rooted in Thai culture, representing our country.
- In another sense, our founder's name, as the company's name is Pasuda, which means "elephant."

### 2. The Green Leaf Diet:

- Thailand's agricultural abundance.
- Green leaves show our commitment to natural, eco-friendly, and toxin-free food.

### 3. "Pasuda Food":

- A division of Pasuda Supplies & Services Co., Ltd. dealing with industrial machinery
- Our entry into the food industry is symbolized by the name "Pasuda Food."

### 4. The "dd" Pairing:

- Shaped like eyeglasses = our dedication to source and select the best products.
- "Pasuda Selected"

### 5. The Orange color on "dd":

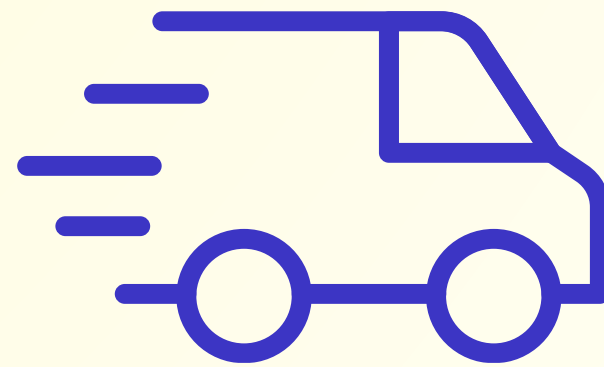
- Orange represents delicious and nutritious food
- Our focus on the food industry.



# *OUR Supplied Experiences*

## **Pasuda Food Department**

Pasuda has supplied fresh mangoes for raw materials from our associated farm gardens with some preprocess and directly deliver from farm to our customers - **Food Processing Factories.**



# OUR SUPPLIED EXPERIENCES



สงกรานต์ปีนี้ ถึงตัวจะไกล แต่ใจไม่ห่างกัน  
ให้ PASUDA MANGO เป็นตัวแทนส่งมอบความสดถึง และความห่วงใย แพ้คนที่คุณรัก





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THE FUTURE OF FOOD  
& BEVERAGE INDUSTRY  
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23-27 MAY 2023  
THAIFEX - ANUGA ASIA

Lead the change.



# OUR ACTIVITIES



ใบอนุญาตโฆษณาเลขที่ ขอ. 3353 / 2566  
 ผู้พิจารณา/อนุญาตโฆษณา  
 1. ผู้พิจารณา ... 9/15/66 ... วันที่ .. 18/06/66  
 2. ผู้อนุญาต ... LW ... วันที่ 25/6/66



# OUR NEWS

## Pasuda Food Department





# PREMIUM FRESH FRUITS

## PRODUCTS "HORECA" MARKET



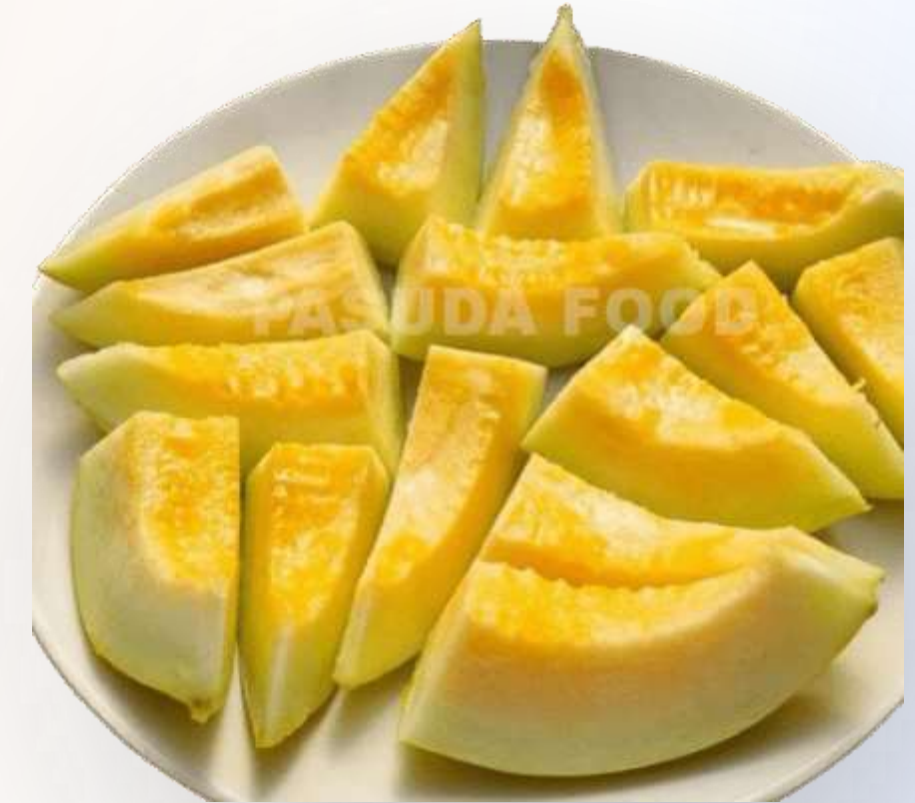
5.) Mango Premium  
Fresh Fruit



6.) Melon Premium  
Fresh Fruit (Green)



7.) Melon Premium  
Fresh Fruit (Orange)



8.) Melon Premium  
Fresh Fruit (Golden)





# UNLOCKING OPPORTUNITIES WITH PASUDA FOOD: YOUR PATH TO EXCELLENCE



## 1.) Direct Access to Premium Fruits:

Elevate your offerings with the **Premium fruits** sourced directly from select Thai gardeners. Delight your guests with flavors that define **luxury**.

## 2.) Customized Procurement (OEM):

**Customize** your fruit to suit your unique needs. We understand that every establishment is distinct, and we're here to cater to your preferences.

## 3.) Supporting Thai Gardeners:

By collaborating with Pasuda Food, you actively contribute to the growth of local farming communities. Together, we support **sustainable practices**, **local gardeners**, and **all stakeholders**.



# COMPANY MISSIONS



- At Pasuda Food, **customer satisfaction** is our goal in conducting business. Based on our experience, we firmly believe that what matters most to our customers or consumers is "**high-quality**", beneficial products
- **Free from harmful substances" and "timely, reliable delivery services."**
- **We are ready to serve** as representatives in sourcing **premium products** directly selected from farmers' gardens and delivering them straight to you. Our dedication lies in developing and distributing value-added agricultural products to both domestic and international markets.



# CERTIFICATES



## Pasuda Product certified

The General Principles of Food Hygiene.

- Good Manufacturing Practices (GMPs)
- Good Hygiene Practices (GHPs)
- The Hazard Analysis and Critical Control Point (HACCP)

## Food Safety System

- v5.1 Food Manufacturing



# Export Licenses For Fruits and Agricultural Products Pasuda Food Department



**Are you searching for the delicious  
and non-toxic food-drinks for serving your guests?**





"We are ready to serve as representatives for searching premium mangoes directly from selected farmers who have been certified for Good Agricultural Practices (GAP) and Geographical Indication (GI), **Thai Fruit Juice, Vinegar drinks and Soft Dried Fruits** . These products will be delivered to your hotel or restaurant, as per your requirements."

“เราพร้อมที่จะเป็นตัวแทนในการจัดหามะม่วง Premium จากเกษตรกรที่ได้รับ การคัดเลือกและมีใบรับรองผลิตภัณฑ์ GAP และ GI รวมถึง ผลิตภัณฑ์ **เครื่องดื่มน้ำผลไม้ เครื่องดื่มน้ำส้มสายชูหมัก และผลไม้อบนุ่ม** ส่งตรงให้ท่านที่โรงแรมหรือร้านอาหาร ตามความต้องการในธุรกิจของท่าน.”



# THANK YOU

"Pasuda Food's products are researched, developed, and produced by Thai individuals, utilizing local resources in Thailand, 100%."

“ผลิตภัณฑ์ของ Pasuda Food ได้รับการวิจัย พัฒนา และผลิตด้วยคนไทย โดยใช้แหล่งวัตถุดิบจากท้องถิ่นในประเทศไทย 100%”